



# COMPANY PROFILE

Stevedoring, Cargo Handling & Lashing Services



## Maaju Karunaah Sdn Bhd

Your Trusted Partner in Stevedoring, Cargo Handling & Lashing Services

Since 1988, we have been a trusted leader in efficient and safe cargo handling at Penang and Lumut Ports, delivering reliable solutions for all your stevedoring needs.





# COMPANY OVERVIEW

## Maaju Karunaah Sdn Bhd

**Established:** May 23, 1988

**Location:** Penang, Malaysia

Maaju Karunaah Sdn Bhd is a trusted leader in stevedoring, cargo handling, and lashing services. Since our founding in 1988, we have been serving the maritime industry with dedication and excellence. Headquartered in Penang, Malaysia, we operate primarily at Penang and Lumut Ports, offering specialized services for handling general cargo, bulk cargo, containers, and exceptional cargos.

With over 30 years of experience, we have built a reputation for safety, reliability, and efficiency. Our professional team ensures seamless operations and works closely with our customers to provide tailored solutions that meet their unique needs. We are committed to continuous improvement and upholding the highest standards in the industry.

# SERVICES OFFERED

## Stevedoring Services

We provide expert stevedoring services at Penang and Lumut Ports, ensuring the efficient loading and unloading of various types of cargo. Our experienced team is equipped to handle general cargo, containers, bulk materials, and heavy lift items with care and precision. We strive for fast turnaround times while maintaining the highest standards of safety.

## Cargo Handling

Our cargo handling services cover a broad range of cargo types, including general, homogenous, and exceptional cargos. Whether it's handling bulk goods or containers, we ensure your cargo is carefully loaded, stored, and unloaded with the proper equipment and methods, reducing risks and maximizing efficiency throughout the process.

## Lashing Services

We offer lashing services to secure your cargo during transit. Our team uses specialized equipment and techniques to ensure that all goods—whether bulk, general, or heavy lift cargo—are safely secured to prevent movement, damage, or accidents. This service is vital for maintaining the integrity of your cargo during transportation.

## Heavy Lift Cargo Handling

Handling heavy and oversized cargo requires specialized expertise and equipment. At Maaju Karunaah, we are equipped to manage and safely handle heavy lift cargo, whether it's machinery, construction equipment, or large industrial goods. Our team is trained to use cranes, transporters, and other heavy-duty equipment to ensure safe loading, unloading, and movement of heavy cargo.

At Maaju Karunaah Sdn Bhd, we specialize in providing comprehensive stevedoring, cargo handling, and lashing services, ensuring the smooth and efficient transportation of goods. With over 30 years of experience in the maritime industry, our services are trusted by clients for their quality, reliability, and safety standards. We are committed to offering tailored solutions for all your logistics and cargo handling needs.



## Terminal Operations

We manage terminal operations at Penang and Lumut Ports, optimizing space utilization and ensuring the smooth flow of goods through the terminal. Our efficient processes help minimize delays, reduce congestion, and improve overall terminal productivity. We offer services including cargo inspection, storage management, and transshipment coordination.

# OPERATIONAL EXPERTISE

At Maaju Karunaah Sdn Bhd, our operational expertise is the cornerstone of our success. With over 30 years in the industry, we have developed a deep understanding of the logistics and maritime sectors, ensuring that we provide high-quality, safe, and efficient services to our clients. Our team's experience, combined with state-of-the-art equipment, allows us to consistently deliver on-time and cost-effective solutions.

## Experienced Team

Our team consists of highly skilled professionals with years of experience in waterfront-based operations. Led by Mr. Karuuna Dorairaj, a seasoned expert in stevedoring and cargo handling, the team is committed to maintaining the highest standards of safety, efficiency, and customer satisfaction. With over 15 years of hands-on experience, we are capable of managing a wide variety of cargo types, including bulk and heavy lift cargo.

## Efficient Port Operations

At Maaju Karunaah Sdn Bhd, we have perfected the art of port operations. Operating at both Penang Port and Lumut Port, we manage approximately 70 ships per year, with a total mobilization of 50,000 tons of cargo annually. Our team ensures that cargo moves efficiently through the ports, minimizing delays and optimizing space. We utilize modern terminal management practices to streamline operations, ensuring smooth logistics and efficient turnaround times.

## Customized Solutions for Every Client

We recognize that every client's needs are unique, and we pride ourselves on providing customized solutions. Whether it's coordinating special cargo movements or designing tailored logistics plans, our team works closely with clients to understand their requirements and offer effective, reliable solutions. Our flexibility and dedication to client satisfaction have earned us a reputation for being a trusted partner in the maritime industry.

## Bulk & Heavy Lift Cargo Handling

Handling bulk and heavy lift cargo requires specialized knowledge and equipment. Our team is well-versed in the complexities of moving large, heavy, or unusual items. We have the necessary equipment, including cranes and heavy-duty trucks, to safely and securely handle heavy machinery, construction equipment, and other oversized goods. Whether it's loading, unloading, or transporting, we ensure that every heavy lift is handled with care and precision.

## Safe and Reliable Services

Safety is our top priority, and we are committed to maintaining the highest safety standards across all operations. We continuously train our team to handle both routine and complex tasks safely. Our expertise in safety protocols is complemented by the use of the latest equipment, which ensures that every operation—from cargo handling to lashing and stevedoring—is performed under optimal safety conditions.



# DIRECTOR'S PROFILE



## Late Mr. Dorairaj Palanivelu

### Founder

The late Mr. Dorairaj Palanivelu founded Maaju Karunaah Sdn Bhd in 1988, setting the foundation for the company's success in stevedoring, cargo handling, and terminal operations. His vision and leadership shaped the company's commitment to excellence and safety in the maritime industry.

## Mr. Karuuna Dorairaj

### Position: Director

With over 15 years in waterfront operations, Mr. Karuuna Dorairaj leads Maaju Karunaah Sdn Bhd with expertise in stevedoring, cargo handling, and terminal operations. His experience in managing large-scale projects and ensuring operational efficiency has been key to the company's success.



## Mrs. Sutha Thangarajoo

### Position: Finance Director

Mrs. Sutha Karuuna brings 15 years of experience in legal and administrative roles. As finance Director, she oversees internal operations, legal compliance, and human resources, ensuring the smooth functioning of the company.



# PROJECT EXPERIENCE & CASE STUDIES

At Maaju Karunaah Sdn Bhd, we take pride in our successful project portfolio that showcases our expertise in stevedoring, cargo handling, and terminal operations. Below are a few notable projects and case studies that highlight our ability to manage complex logistics challenges and deliver exceptional service.

## Heavy Lift Cargo at Penang Port

Handled oversized industrial machinery and construction equipment with specialized equipment, ensuring safe and timely delivery.

## Bulk Cargo Operations at Lumut Port

Coordinated the efficient handling and distribution of bulk cargo, including coal and steel, while maintaining safety standards.

## Stevedoring for International Shipping Lines

Provided stevedoring services for international shipping lines, managing 70 ships annually and ensuring smooth operations.

## Emergency Relief Cargo Handling

Successfully managed the rapid delivery of disaster relief supplies, meeting urgent deadlines and ensuring swift, safe delivery.



# ENVIRONMENTAL AND SAFETY STANDARDS

At Maaju Karunaah Sdn Bhd, we prioritize the safety of our employees, the environment, and the community. We are committed to maintaining the highest standards of safety and environmental responsibility in all aspects of our operations.

- **Commitment to Safety**

We believe that safety is the foundation of all our operations. Our safety protocols are designed to protect our employees, contractors, and the public. We conduct regular safety training, maintain up-to-date safety equipment, and follow strict safety procedures on-site to ensure a zero-incident work environment.

- **Environmental Responsibility**

Maaju Karunaah is committed to reducing its environmental footprint. We continuously monitor and manage waste disposal, fuel usage, and emissions in compliance with local and international environmental regulations. Our goal is to minimize the impact of our operations on the surrounding environment.



- **Compliance with Industry Standards**

We adhere to all relevant maritime and cargo handling regulations, ensuring that every operation meets both national and international standards. This includes compliance with safety regulations, environmental impact assessments, and best practices for cargo handling and port operations.

- **Sustainable Practices**

We strive to incorporate sustainable practices into our operations. From reducing energy consumption to recycling and reusing materials, we are committed to integrating eco-friendly solutions into our daily activities. Our environmental efforts are an ongoing part of our mission to achieve long-term sustainability.

- **Emergency Preparedness**

We are prepared for emergencies and have established comprehensive emergency response plans to handle unforeseen incidents. Our team is trained to react swiftly and effectively in any situation, ensuring that safety is never compromised.

# PROJECT PORTFOLIO

At Maaju Karunaah Sdn Bhd, we take pride in our diverse portfolio of successful projects. Our extensive experience in stevedoring, cargo handling, and terminal operations has allowed us to work on various high-profile projects, both locally and internationally. Below are some of the key projects we have successfully completed:



# CERTIFICATION

  
**COMPANIES ACT 2016  
(ACT 777)**

**CERTIFICATE OF INCORPORATION  
OF PRIVATE COMPANY**

This is to certify that

**MAAJUKARUNAAH SDN. BHD.  
199001002403 (193968-U)**

is, on and from the 24<sup>th</sup> day of February 1990, incorporated under the Companies Act 1965, and that the company is a company limited by shares and that the company is a private company.

Dated at **KUALA LUMPUR** this 24<sup>th</sup> day of February 1990.

  
MY2103151532736  
Scan to verify

  
**NOR AZIMAH BINTI ABDUL AZIZ**  
REGISTRAR OF COMPANIES  
MALAYSIA

*A copy or extract issued pursuant to Section 601(2).*



## DIGITALLY CERTIFIED TRUE COPY

This document has been digitally certified true copy by POS DIGICERT SDN BHD (457608-K), the company which has been granted license as a "Certification Authority" in Malaysia under Section 8, of the Digital Signature Act 1997 and Digital Signature Regulation 1998.

To verify the authenticity of the digitally certified true copy document, follow the following steps:

### Type of verification Steps for verification

#### Softcopy Verification

1. Open the softcopy of digitally true copy using Adobe Reader version 10 or above.
2. Import the necessary certificates into Adobe Reader (User guide is available at <https://www.posdigicert.com.my/pdfguide/>)
3. Validate the document as per the information shown at the top panel of the Adobe Reader.

#### Hardcopy Verification

##### SSM DCTC Web Checker

1. Open internet browser and type <https://ssm4u.com.my>.
2. Click "REGISTER" to register user ID.
3. Click "SIGN IN" and key in user ID and password if user already register in SSM4U.
4. Click icon "DCTC READER & CHECKER"
5. Key in Serial No, complete reCAPTCHA and click "SEARCH" button.
6. Ensure the Copy viewed in internet browser matches the printed copy.

##### SSM DCTC QR Code Reader

1. Install "SSM DCTC QR READER" from Google Play (Android) or App Store (iOS) on smartphone.
2. Run the application.
3. Press "TAP SCREEN TO SCAN" and point your smartphone camera to the QR Code that can be found at the bottom of digital certified true copy document.
4. The smartphone will display the original copy of the document store SSM Database that has been digitally certified by appointed Certified Authority.
5. Ensure the copy appeared in the smartphone matches the printed copy.



# THANK YOU

Thank you for taking the time to learn more about Maaju Karunaah Sdn Bhd. We value the opportunity to serve you and look forward to building a lasting partnership. Should you have any questions or need further information, please don't hesitate to contact us.

## GET IN TOUCH

Maaju Karunaah Sdn Bhd



017-8427790



ceo.pen@mymksb.com



www.mymksb.com



27-A, Tingkat Siakap 3, Kompleks  
Taman Siakap, 13800 Seberang Jaya,  
Penang, Malaysia



GLOBAL LOGISTICS & PORT SOLUTIONS  
Connecting Your World, Seamlessly

